

Jay Lane

Vice President of Sales and Operations

Jay Lane is a Vice President of Sales Operations for Tri-Worth Solutions based in Denver, CO. Prior to Tri-Worth Solutions, Jay was a Principal for JobPlex, an affiliate of DHR International. During this time, Jay quickly rose up the recruiting ranks to become one of the top recruiters within the firm.

Jay's search experience focuses on serving clients in the technology, marketing services, telecom, healthcare, financial services, software and professional services business sectors. He has successfully completed over 50 searches including:

- Vice President's of Sales
- National Account Managers
- Director of International Sales Operations
- Business Development Director
- Regional Sales Director
- Sales Executive
- Director of International Sales
- Engagement Manager
- Senior Associate
- Client Executive
- Director of eCommerce
- Director of Engineering
- Engineering Managers
- Plant Managers
- Vice President of Marketing Strategy
- Controller
- Accounting Managers
- Vice President & General Manager
- Western Region Sales Director
- Senior Vice President, Originations
- Senior Director of International Sales
- Senior Software Engineers
- Vice President of Engineering

Additionally, he has performed searches within the manufacturing, construction and retail industries. He is extremely well respected and networked as an Executive Recruiter within multiple industries such as Business Intelligence, Direct Marketing, Brand Management and marketing and risk analytics.

Prior to entering the Executive Search business, Jay was a Tour Manager for Marketing-Werks, an experiential marketing services organization where he was responsible for managing their largest mobile tour, Chevrolet's Chicago Revolution. He also was part of the first crew team of the VERB Anytour, a \$240MM program sponsored by the Centers for Disease Control focusing on educating tweens on active lifestyles.

Jay attended college on an athletic and academic football scholarship at Western New England College, where he was a Varsity 4 year letterman.

